



A New Year Brings New Changes

John W. Bailey President of the Bailey Family of Companies has announced as of January 1st, 2022, Courtney Bailey Piccolo and Kristy Fasano have acquired 25% ownership of the 24 year old transportation company, Bailey Leasing Inc. dba Bailey Coach.

Over the last few years, John has worked side by side with Courtney and Kristy to mentor them in preparation for handing over the reins of the transportation company. Courtney and Kristy have worked tirelessly to acquire the skills to operate the motorcoach and private sedan transportation business and always strive to do what is best for the Bailey team, the Bailey company, and Bailey's valued customers.

In 2021, as a majority female owned business, Courtney and Kristy helped found and establish Bailey's Zero Hazard into one of York's premier disinfecting services & sanitizing product/equipment businesses. At its height, Bailey's Zero Hazard was disinfecting over 3.2 million square feet of space per week in local area businesses. It is off the success of Bailey's Zero Hazard, that President John Bailey states "I am confident that as time goes by this will prove to be one of my best decisions yet and have every faith that these young women will continue the Bailey legacy of innovation and leadership in the transportation market in our South-Central PA region."

John started his transportation business in 1998 with partner Rodney Sechrist with two motorcoaches. Two and a half decades later, Bailey Coach now has a fleet with over 30 top of the line vehicles, a team of 50 dedicated employees, and has pivoted with the Covid-19 pandemic to expand their businesses into Bailey's Zero Hazard (a disinfecting company) and Bailey Automotive Services (an automotive service shop).

Courtney, a 3rd generation Bailey, joined the family business in 2012 after increasing sales and developing relationships at The Hershey Company. She started at the Bailey's first company; an 87-year-old travel agency named Bailey Travel & Travel Time where she was responsible for growing annual sales by 8.7 million (30%). She then transitioned to Bailey Coach and took the helm with expanding the previously existing transportation business into the Bailey Family of Companies. Continuing the proud Bailey legacy of serving the local community, Courtney has been a member of the Rotary Club of York for nearly a decade and currently holds a position on its Board. Volunteering is "in the Bailey Blood" and she is constantly looking for ways that she can utilize her resources to give back to those in need like organizing volunteers to staff 300 plus hours of shifts to sanitize over 800 first responder vehicles for free during the height of the Covid-19 Pandemic.

Courtney and Kristy met in 2015 when Courtney was working at Bailey Travel pitching their corporate travel program and Kristy was working at Alex C. Fergusson, Inc as the Manager of Human Resources overseeing all company travel. Together, Courtney and Kristy created protocols and travel program efficiencies that realized nearly 1.8 million dollars in revenue savings. In 2020, Courtney and John Bailey recruited Kristy to join Team Bailey as one of the owners and founders of Bailey's Zero Hazard. Kristy's

main objective was to grow Bailey's Zero Hazard to a place where 90% of the laid off Bailey Coach employees could return to work despite the Covid-19 pandemic. Because of Kristy's tenacious efforts, the company rapidly grew any employee who wanted to work was welcomed back with a position. Kristy is the type of person who believes in advocating for those in need. She has spent the last 12 years volunteering at CROSS, Inc. a residential special needs home for adults with a Christian focus. Kristy also oversees Bailey's annual, company-wide fundraising event which aims to have 100% employee involvement year after year and orchestrated the Motorcoach Giveaway last year when the Bailey Family of Companies donated a 47-passenger motorcoach to local non-profit.

John Bailey has spent his lifetime dedicated to making his community better and it was the acts of service continually displayed by Courtney and Kristy that made him confident the company he has worked so hard to build would be in great hands as it moves towards the future. The Bailey Family has always worked hard to use Bailey Family of Companies as a means to make the larger community a better place, and as Courtney and Kristy move forward, they aim to pick up the mantle of community service and strive to continue John's mission.

As they take on their new ownership roles, Courtney will continue to serve as Vice President of the Bailey Family of Companies, and Kristy will continue to serve as its Chief Operating Officer. John will still serve as President but will continue turning operations over to the dynamic duo. As John's responsibilities lessen, he plans on enjoying time in Florida with his wife, playing pickleball and spoiling his two grandchildren.