

# 2021-2022 TPCAR Leadership Academy Application



Leadership development is an essential element in the process of personal growth, building professional confidence, and becoming a leader in your life and community. The TPCAR Leadership Academy identifies emerging REALTORS® in the local association, encourages them with motivational activities, and assists in sharpening their leadership skills in the hope they will exert a strong positive influence in their communities, their profession, and as a member of TPCAR.

Leadership Academy participants work together in a training course which combines individual study, group sessions, and hands-on project experience using leadership skills. Training sessions include identification of leadership skills, team-building exercises, and procedures for goal setting, personal profile analysis, network building, and improving communication skills.

*Application must be signed by both applicant and broker/sponsor and returned to TPCAR no later than October 29th by 5pm. Please completely fill each section.*

<b>Full Name</b>	<b>Preferred Name</b>	<b>Birth Date</b>
<b>Gender</b>	<b>Pronouns</b>	<b>Email Address</b>
<b>Address</b>	<b>City, Zip</b>	
<b>Cell Phone #</b>	<b>Business Phone #</b>	<b>Year Licensed</b>
<b>Length of Residence in Washington</b>	<b># of Transactions Closed in last 24 months</b>	
	<i>MINIMUM OF 18 MONTHS IN BUSINESS OR 6 CLOSED TRANSACTIONS REQUIRED</i>	
<b>Real Estate Specialties (residential, land, commercial, affiliate)</b>	<b>Real Estate Related Designations Earned</b>	
<b>Hobbies</b>		

## Commitment to Leadership Program

To graduate from Leadership Academy, a participant is expected to attend all sessions. Hill Day(s) is a commitment of two full days; however, most of the sessions consist of two days per month for approximately 5-6 hours per day. Dates and times are subject to change; however, every effort to provide as much advanced notice as possible will be given.

Session 1: Orientation & Module 1-2.....	November 17th & 18th, 9:00am - 3:00pm
Session 2: Module 3-4.....	December 15th & 16th, 9:00am - 3:00pm
Session 3: Hill Day & Module 5.....	January 19th & 20th, 7:00am - 5:00pm
Session 4: Module 6-7.....	February 16th & 17th, 9:00am - 3:00pm
Session 5: Module 8-9.....	March 16th & 17th 9:00am - 3:00pm
Session 6: Module 10-11.....	April 20th & 21st, 9:00am - 3:00pm

## Tuition

If accepted into the Leadership Academy, you or your broker/sponsor will be billed a \$350 fee which covers a portion of program costs, including the book, meals, graduation, and Hill Day registration.

Will Your broker/sponsor pay the \$350 tuition fee?	<b>YES</b>	<b>NO</b>
Will you pay the \$350 tuition fee?	<b>YES</b>	<b>NO</b>

## General Information

One of the goals of the Leadership Academy is to build a network of Association leaders who can enhance their problem solving and other leadership skills, through shared perspectives & working together.

What do you feel are the 3 most significant challenges facing the real estate profession today?

What do you feel needs to be done about the three aforementioned issues?

What do you feel are the 3 most significant issues facing the Tacoma-Pierce County Association of REALTORS® today? Or, what 3 issues would you like to gain knowledge

What specific skills/knowledge do you hope to gain from your participation in Leadership Academy?

Where do you see yourself in the next 1-3 years?

## Education

What were the greatest challenges of reaching your highest level of education?

What did you take from those experiences?

## Work Experience

Present Firm Name

Service Date

Title or Responsibility

Since (month/year)

Briefly describe your greatest challenges and what you learned from them

List previous work experience in reverse chronological order (include military duty)

Organization/Firm Name	Title/Responsibility	Dates From/To
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What do you consider your highest career achievement to date?

Business/Professional Affiliations (if any). Please include local Board of REALTORS and/or Washington REALTORS Involvement (Do not include civic, public, or political activities here).

Name of Group	Positions Held/Assignments	Period of Affiliation
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## Community Involvement

Include community, civic, religious, political, government, social, athletic or other activities. Do not include business/professional activities. Indicate major role in the organization at this time.

Name of Organization	Position/Assignment	Responsibilities
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If you have additional significant community, civic, religious, political, social, athletic, or other areas of active involvement, please list below.

What do you consider your most important accomplishment in one of the above organizations? Why?

How much time each month do you commit to volunteer work?

What kinds of volunteer activities would you like to become more active with in the future?

If you have not had the time or interest to become actively involved, what conditions have changed that now enable you to seek involvement in the community?

I understand the purpose of the Leadership Academy. If I am selected, I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant missing more than the allotted attendance requirement, for whatever reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded.

I understand above commitments and agree to be bound by them signing this application.



## Sponsor/Supervisor Commitment

Statement explaining why the applicant should be considered for this program.

This application has the approval of this organization and the applicant has our full support which includes the time required to participate in the program.

I confirm that I have clearly discussed and explained why we are in support of the applicant's participation in the Leadership Academy and here is my statement in support of this candidate and what I hope to see come out of this experience for them.

**Full Name**

**Firm Name**

**Email**

**Phone Number**

**APPLICATION MUST BE RECEIVED NO LATER THAN 5PM ON  
Friday, October 29th, 2021**

**Tacoma-Pierce County Association of REALTORS  
Leadership Academy  
2550 S. Yakima Avenue, Suite C  
Tacoma, WA 98405**

**or by email [info@tpcar.org](mailto:info@tpcar.org)**