Go Global: Expand Your Market

Having trouble securing capital to meet your small business exporting needs? You can use the U.S. Small Business Administration's international trade finance programs to cover short-term or long-term costs which are necessary to sell goods or services abroad. Loan proceeds can be used for working capital to finance foreign sales or for fixed assets, helping you better compete globally.

Flexible Financing Options

- Finance your cost of goods for one or more foreign purchase orders/contracts
- Increase your global competitiveness by extending more liberal sales terms
- Finance your facilities and equipment expansion
- Increase sales prospects in export markets which have high capital costs
- Obtain general lines of credit for export purposes
- Cover costs of developing foreign markets, including participation in overseas trade shows and translation of product literature
- Finance standby letters of credit with lower collateral requirements

Experience the Benefits

These SBA-backed loan programs help small businesses that are creditworthy but cannot qualify for conventional financing. The SBA works with participating lenders to reduce their risk, increasing the likelihood your loan will be approved for the amount that works best for you. For small business exporters in business for at least a year, ask your area SBA Regional Export Finance Manager about one of our unique loan programs that can help you succeed globally.

FOR BORROWERS



No matter what your export financing need, the SBA has a program just for you!

Loans up to $5 million

Interest rate: negotiated between lender and business, fixed or variable rate

Questions?
Locate your nearest U.S. Export Assistance Center at **https://www.sba.gov/exporting**. or contact your area SBA district office, **sba.gov/localresources**.

For exporting information visit **sba.gov/internationaltrade**.

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(04/2019)